OUR VISION
The Germanic-American Institute is the premier institute for language, authentic culture, and heritage of the German-speaking people. It is a gathering place for people of any age to learn the German language, connect with their heritage, engage in art, food and cultural traditions, and deepen their overall understanding of shared global issues.
Message from the Board Chair and Executive Director

Liebe Freunde,

As we wrote this letter last year, 2020 was a little over a year away. Now, the new decade is just a few short months away, and we have made tremendous progress over the course of the past year in setting the GAI’s course for the future.

As the Board and leadership team engage with stakeholders, we continue to ask the following three very vital questions.

“How will the future generations meaningfully engage with the GAI? How must our work and mission evolve to serve both the youth and seniors of tomorrow?” And parallel to these questions is the very pragmatic question of, “How will the GAI remain financially sustainable as expenses continue to climb and revenue streams undergo radical shifts?”

Throughout the process, our path forward points to the following:

• **The GAI will focus even deeper on our core competency of language education.** Our language classes continue to set record enrollment numbers every year, making the GAI one of the largest German language centers in the U.S. We now welcome over 200 adults and children to our classes every semester, and both Kinderstube preschool locations are at full enrollment.

How fortunate for the GAI that the core component of our mission also generates a large portion of our operating income! With this, however, comes the shift in how space in the Haus is used. You may have noticed that the dining rooms now serve as classrooms, and we are making alterations to those spaces so that they better function to serve both purposes.

• **Our cultural programming will expand** to include more programs that highlight how the U.S. and Germany can work together to solve shared global issues. Whether it be climate change, waste management, healthcare, or workforce development, much can be gained when our two countries partner to share ideas and resources.

• **We must be cognizant of the current, rich diversity of people** who have a reason to engage at the GAI. How wonderful that people from a variety of ethnic backgrounds are now coming to the GAI to learn German or have a cultural experience that reflects the modern Germany they recently experienced.

We have learned much, and much work remains as we enter the third generational shift for the GAI. But to quote Eberhard Bulach, a beloved member, volunteer, and supporter for over 50 years (and Board Chair in 2000), “Onwards and Upwards!”

Mit herzlichen Grüßen,

Nancy Zinter, Board Chair                         Jeana Anderson, Executive Director
Stop by the GAI Haus, and on most days you’ll find classes of engaged students practicing conversation, learning the fine points of grammar, or delving into fascinating cultural topics. As a premier, award-winning language institute in the U.S., the Germanic-American Institute offers language learning for all levels and ages.

**Kinderstube**
The advantages of language immersion for young children is well documented. Kinderstube German Immersion Preschool is a leader in proven best practices for teaching children ages 3–5. No prior experience in German is needed from the child or the family, although some parents are inspired to register for our adult classes!

**Samstagsschule**
Kruthica, a teenager and former GAI language student, recently scored in the 99th percentile on the National German Exam and was selected for the American Association of Teachers of German (AATG) Study Trip Award—an all-expense paid trip to Germany.

**Adults**
Ted Taylor joined the GAI in 2014 as a language student at the age of 91. He was still taking classes until shortly before he died at the age of 94. Ted allowed us to say, “We have students ages 3 to 93.” Ted inspired us to start a current events class for advanced students, incorporating discussions of articles from German newspapers. He truly embodied what it meant to be a “Lifetime Learner.”

**The German Apprenticeship Model Project**
As part of a multi-year project to raise awareness of the German Dual Education system, GAI hosted a well-received symposium that brought together four stakeholders who could benefit from this system: business and industry, government, educational institutions, and anyone interested in career development for young people that aligns with workforce needs.

---

**PROGRAMS FOR KIDS**
- Kinderstube German Immersion Preschool
- Summer Camps
- School Release Day Workshops
- Samstagsschule for Kids and Teens
- Familien Kino

**PROGRAMS FOR ADULTS**
- Summer, Fall, and Spring Classes
- Schnupperkurs
- Freitag Feierabend
- FallVergnügen and Spring Spezial
- KinoKneipe
- Community Education
The Germanic-American Institute is well known for community events such as Deutsche Tage, the Holiday Open Haus, Karneval Tanzparty, and St. Paul Oktoberfest.

Besides these anchor cultural events, every year brings something fresh and exciting. The Geniale Dilletanten traveling exhibition, Bier und Bingo, Rheinland Member Night, Das Moderne Deutschland series, Earth Day für Kinder, Grapes to Glass—among others.

CULTURAL PROGRAM HIGHLIGHTS

Geniale Dilletanten traveling exhibition
This Goethe-Institut traveling exhibition brought back the music, film, art, design, fashion, and profiles of seven 1980s German experimental bands, introducing many people to a unique time in German history. Displayed at Schmidt Artists Lofts Tunnel Gallery, the exhibition was part of the Wunderbar Together: The Year of German-American Friendship 2018/19 campaign.

Das Moderne Deutschland Series
Adults and kids participated in educational experiences focusing on Germany's approach and success in areas such as culture and society, Climate Smart municipalities, sustainable building practices, and earth friendly initiatives. Events included Earth Day für Kinder and the Environmental Pavilion at Deutsche Tage.

St. Paul Oktoberfest
The GAI takes pride in producing Minnesota’s most authentic Oktoberfest. From German arias to traditional oompah music, everyone can find a connection to Germanic culture. We were honored to have special guest Mayor Melvin Carter stop by to sample a bratwurst, dance a quick polka, and address the crowd in the main tent with a message of taking pride in our cultures and communities.
MEMBERS AND VOLUNTEERS

In the kitchen and on the grounds
We are fortunate to have a corps of super-volunteers who log thousands of hours every year. Most visible on the grounds and at events, volunteers are also found in the library checking in books, in the kitchen making *Kartoffelsalat*, or behind a microphone, recording the Hier und There podcast.

Super-members
Along with giving generously of their time, many members also make monetary contributions. In return they have a stake in a growing institution and a strong connection to a place that welcomes, values, and needs them.

The next generation
The Germanic-American Institute strives to stay relevant in a quickly changing world. By highlighting contributions by modern Germany to education, industry, and environmental concerns, GAI can be a source of information and inspiration.

ANNUAL FUND 2020
Our goal: $70,000

Because recent restoration work to the carriage house foundation and main Haus repairs have nearly depleted the Haus & Grounds fund, it is imperative that we meet this year’s Annual Fund goal. To help restore and maintain our home for future generations, please make your contribution by the end of the year. Danke!
The Germanic-American Institute’s Legacy Giving Program was established to support the sustainability and long-term impact of the GAI. These dedicated members are a driving force in sustaining the GAI’s growth and development for the future.

Gifts can also support programs such as the Ted Taylor Lifetime Learner scholarships. Anyone with a financial need who wants to learn German can apply, whether they are a family wanting to enroll their 3 year old in the Kinderstube German Immersion Preschool, or a baby boomer who has finally decided to pursue the dream of learning a second language.

**Herzlichen Dank, Legacy Society members**

Anonymous (7)  
Fred Aderhold*  
Charles Alsiip  
Eric & Renate Amann  
Heino Beckmann & Darlene Sholtis  
Fred & Nancy Behr  
Christine & Markus Berger  
Todd & Laurie Brand  
Eberhard & Erné Bulach  
Monika & Robert Burkhead  
Thomas & Odilia Conlon  
Manfred* & Marjorie Deutsch  
Bill & Marian Eisenmann  
Christian Engelbrecht  
Katrin Erdmann & Matthew Anderson  
Andy* & Katharina Fleischhacker  
GAI Damenklub  
Donald “Skip” & Cindy Garretson  
Ron Gerdes & Sue Saunders  
Louis F. Hill  
Beth & Kent Horsager  
Hans & Gisela Karlisch*  
Walter & Bernadette Kopischke  
Bruce Larson*  
Inge Lystad  
Michael McGuire  
Stephen Metz & Diane Clayton  
Ruth Ann Moldenhauer  
Estate of Pauline Mueller  
Michael & Sandy Nollan  
Kevin O’Malley & Marcia Steyaert  
Frank* & Helga Parnell  
Ferdinand & Gisela Peters  
Philip Powell  
Paul & Joyce Riedesel  
Bob & Debra Riggs  
Mike & Pat Rose  
Josef Schermann  
Marcella Seboldt*  
Renate Sharp  
Robert & Barbara Sherman  
Allan* & Arlette Siekmeier  
Rick Spielman & Susan Taylor Spielman  
Anthony & Gayle* Stelter  
Ted Taylor*  
Robert Voigt*  
Paul & Helga Wittig  
Nancy & Rick Zinter

* Deceased
PARTNERS AND SPONSORS

Abdo, Eick & Meyers
ALDI
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Ameripride Linen & Uniform Services
AT&T
Bach Society of Minnesota
Barbara Müller, Honorary Consul of the Federal Republic of Germany
Black Forest Inn Restaurant
Bremer Bank
Bulach Custom Rock
Charities Challenge
Clara’s Comfort Food
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Cozen O’Connor
Cultural STAR Program
Das Fenster Magazine
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Equity Services of St. Paul, Inc.
Evelyn’s Bunzlau Polish Pottery
Gasthaus Bavarian Hunter
GBU Financial Life
German American Chamber of Commerce of the Midwest, MN Chapter
German-American Heritage Foundation
German Life Magazine
German Specialty Imports
Germanic Genealogy Society
Goethe-Institut Chicago
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Hiway Federal Credit Union
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World Without Genocide
Wunderbar Together, Germany and the U.S.
YouTV
ANNUAL GIVING
July 1, 2018–June 30, 2019

Platinum $5,000+
Heino Beckmann & Darlene Sholtis
Adele A. & Donald E. Garretson Family Fund
Louis F. Hill
Pat & Mike Rose
Arlette Siekmeier
Rick & Susan Taylor Spielman Family Fund of The Minneapolis Foundation, in honor of Ted Taylor

Summit Circle $2,500+
Anonymous
Nancy & Rick Zinter

Goethe Society $1,000–2,499
Anonymous
Heino Beckmann & Darlene Sholtis
Fred & Nancy Behr
Todd & Laurie Brand
Ryan & Jennifer Doubet
William B. & Bonita M. Frels
Ron Gerdes & Sue Saunders
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Metz Charitable Fund
Kevin O’Malley & Marcia Steyaert
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William H. Schlichting
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Karla K. Wagner
Frederick S. West & Cynthia Evans West Fund of InFaith Community Foundation
Helga & Paul Wittig

Mozart Society $500–999
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Mike & Linda Fiterman Family Foundation
GAI Damenklub
Gasthaus Bavarian Hunter
Patrick Gearhart
Danika Hoffmann & Floyd Olive
Walter & Bernadette Kopischke
Karin Magill-Cuerden
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Doug Scheunemann
Paul Stachour
Bernt von Ohlen
JeriLynn Young & Darrick Jensen

Schiller Society $250–499
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Monika & Robert Burkhead
Cindy Coulter
James Degerstrom
Linda DeRoode
James R. Diedrich
Helen M. Diehl
Steve & Terry Dondlinger
Bill & Marian Eisenmann
Evelyn & Roger Engle
Lothar & Helga Gehrke
Maiken Givot
George Glotzbach
Ron & Carol Gritzmaker
Donavan & Shirley Hess
Monika Hoffmann & Jim VanBuskirk
Mike & Cindy Huttner
Kathryn Keefer
Evelyn Klein
Marty & Penny Loso
Helmut & Mary Maier
Ray & Pru Meyer
Rolf & Ingrid Muehlenhaus
Helga E. Parnell
Ruth Pechauer
Janet & Tom Scott
Ross F. Siemers
Winzer Stube Restaurant
Richard J. Ziemann
Brecht Club $100–249
Anonymous (5)
George C. Albers
Eric & Renate Amann
Rudi Anders
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Kyle & Karen Brunner
Greg & Eugenie Burns
Jim & Gayle Carlson
Steve Carlson
Margie Deutsch
Wolfgang Ebert
Susan Evans & Robert Allen
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Carol Fellner
Edward Fox
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James Graupner
James & Jackie Gruetzman
Mary Jane Haemig
John W. Harrer
Jim & Bettina Hixson
Carol & Wally Holznagel
Bill & Jane Horton
Theresa Huppertz
Jill & Jörg Hutmacher
Kyle Johnson & Astrid Knott Johnson
Michelle Klatt & Brian Bottemiller
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Marion Kohler
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Axel & Gigi Kornfuehrer
Gerald & Ann Leukam Charitable Fund
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Herman & Marcella Weidner
Family Guild
Lisa Westberg
Susan Wolf
Manfred & Sieglinde Wormuth
Gisela Zimmer & Joe Hertenstein

GAI Freunde $1–99
Anonymous (11)
Stephen Arnott & Kathy Mann Arnott
Charles Awe
Bauer Familie
Paul & Diane Benish
Phyllis Blees
Elisabeth K. Bogel
Susan & Peter Borden
Hugh & Phyllis Bredenbeck
John & Heidi Burmis
Darrol Bussler
Stella Cotner
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Christel Heinsen
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Birgit John
Jackie Johnson
Nancy L. Johnson
Nancy Joosten
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Violet M. Sanford
Arlene Satrom
Karlin Sauermann-Page & Kenneth Page
Janice Savage
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Sharon Schmidt
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Vija Treibergs
Thomas L. Ulmen
Gerhard H. Weiss
Cody W. Wendlandt, MD
Ingrid Werk
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Jan & Jon Zeiben

Corporate & Volunteer Matching Grants
3M Foundation
Aon Foundation
SeaTec Consulting Inc.
Securian Foundation
Thrivent Financial Foundation

Other Donations
Anonymous (7)
Robert Aderhold & Audrey Kingstrom
Maurice Anderson & Tamara Beutow
Scott Bentrup & Emily Good
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John & Heidi Burmis
Gayle & Jim Carlson
Nancee Carpenter
Cynthia Coulter
Steven & Anita Dabelow
Ines Davis
Helen Desens
THANK YOU, BULACH CUSTOM ROCK

Thanks to Steve Bulach of Bulach Custom Rock, GAI now has two paved handicapped parking spaces! This improvement will allow guests with mobility challenges to more easily navigate the parking lot.

Steve Bulach donated labor and materials and coordinated the project. In addition, Bulach Custom Rock has made many generous donations over the decades, from a new driveway to steps and sidewalks.

GAI has a long-standing relationship with the company, thanks to the company founder, Ebbie Bulach, longtime GAI member and former board president. We can testify to their utmost professionalism and the quality of their work, and encourage anyone with a “concrete need” to contact them.

Josephine & James Diedrich
Helen Diehl
Werner Dittmann
Angelika & Woodie Dixon
Roger Domyahn
Ryan Doublet
Helga Emrich
Carol Engel
Evelyn & Roger Engle
Former Volksfest Singers
Peter Gabrail
GAI Damenklub
GAI Sprachklub
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Ronald Okenfuss & Jenneke Oosterhoff
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Anita & Paul Ratwik
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Mary & David Robinson

Elsie Roepke
Kristina Roslik
Camille Sampers
Rudy & Susan Schnasse
Tom & Wanda Shepard
Barbara Sletten
Anthony Stelter
Sara & David Sterling
Jack Stuckmayer
Janice & Gerald Swanberg
Marie-Luise & Cap Teigen
Allan & Valier Thoennes
Sandy & Rick Vazquez
Darrel & Carol Videen
Nicholas Wander
JoAnn Winter
Susan Wolkerstorfer
James Wolter
Jan & Jon Zeipen
In Memoriam
Louis F. Hill, in memory of Bruce Larson
Helga Parnell, in memory of Hugh Markley
Evelyn Schlichting, in memory of Doris Catherine (La Fere) Schlichting
William Schlichting, in memory of Doris Catherine (La Fere) Schlichting

Special Thanks
Bulach Custom Rock
Dominium – Schmidt Artists Lofts: Off-site event space
GAI Damenklub: Year-round fundraising
Jim Gruetzmann and Haus & Grounds team
John & Mary Neeser: Plants & gardens
Helga Parnell and the Stammtisch team
Philip Powell, Sound System and door locks
Mike & Pat Rose: Plants & gardens
All of our volunteers!

Das Moderne Deutschland
Series Sponsors
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Nancy & Fred Behr
Todd & Laurie Brand
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Bill & Marian Eisenmann
Maiken Givot
Judy & Jeff Koniges
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Mike & Pat Rose
Doug Scheunemann
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Mark & Kelly Staller
Karla Wagner & Dave Dalum
Paul & Helga Wittig
Nancy & Rick Zinter
## Fiscal Year Ending June 2019

Summary of Audited Financial Statements

### Statement of Activities

<table>
<thead>
<tr>
<th></th>
<th>2019</th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Revenue</td>
<td>$1,463,582</td>
<td>$1,419,449</td>
<td>$1,205,708</td>
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<tr>
<td>Total Expenses</td>
<td>$1,414,035</td>
<td>$1,361,527</td>
<td>$1,080,716</td>
</tr>
<tr>
<td>Total Net Gain/Loss</td>
<td>$49,547</td>
<td>$57,922</td>
<td>$124,992</td>
</tr>
</tbody>
</table>

### Statement of Financial Position

#### Assets

<table>
<thead>
<tr>
<th></th>
<th>2019</th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Checking/Savings</td>
<td>$ 534</td>
<td>$ 5,013</td>
<td>($1,050)</td>
</tr>
<tr>
<td>Legacy Giving Funds (3)</td>
<td>$273,128</td>
<td>$200,706</td>
<td>$106,545</td>
</tr>
<tr>
<td>Endowment Fund</td>
<td>$18,433</td>
<td>$17,139</td>
<td>$24,131</td>
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<tr>
<td>Endowment Investment Fund</td>
<td>$71,468</td>
<td>$63,220</td>
<td>$50,864</td>
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<tr>
<td>Other Current Assets</td>
<td>$19,393</td>
<td>$14,590</td>
<td>$76,471</td>
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<tr>
<td>Fixed Assets</td>
<td>$347,331</td>
<td>$359,787</td>
<td>$353,779</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td>$730,287</td>
<td>$660,455</td>
<td>$610,740</td>
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</tbody>
</table>

#### Liabilities

<table>
<thead>
<tr>
<th></th>
<th>2019</th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Line of Credit</td>
<td>$38,600</td>
<td>—</td>
<td>—</td>
</tr>
<tr>
<td>Other Current Liabilities</td>
<td>$67,573</td>
<td>$90,389</td>
<td>$52,792</td>
</tr>
<tr>
<td>Deferred Revenue</td>
<td>$109,371</td>
<td>$103,770</td>
<td>$147,374</td>
</tr>
<tr>
<td>Long Term Liability</td>
<td>$16,500</td>
<td>$17,600</td>
<td>$19,800</td>
</tr>
<tr>
<td><strong>Total Liabilities</strong></td>
<td>$232,044</td>
<td>$211,759</td>
<td>$219,966</td>
</tr>
</tbody>
</table>

#### Total Equity

<table>
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<th></th>
<th>2019</th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total Equity</strong></td>
<td>$498,243</td>
<td>$448,696</td>
<td>$390,774</td>
</tr>
</tbody>
</table>

The full audited financial statement is available upon request. Please contact the office to receive a copy: 651.222.7027
GAI Board of Directors 2019

OFFICERS
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Lisa Matejka, Finance Manager
Bettina Dehnhard, Communications Coordinator
Erin Howlett, Office Manager
Rachel Leiphon, Volunteer and Events Coordinator
Krista Ostrom, Development and Social Media Coordinator

Contact Us
GAI Office
Staff offices are located on 2nd floor of the Haus
Phone: 651.222.7027 | Fax: 651.222.6295
office@gai-mn.org

Language Services
Phone: 651.222.2979 | language@gai-mn.org

Kinderstube German Immersion Preschool
Director’s phone: 651.353.5147 | preschool@gai-mn.org
kinderstubepreschool.org

301 Summit Avenue, Saint Paul, Minnesota 55102
Website: gai-mn.org | Facebook: GAIMN | Instagram: GAIhaus | Twitter: GAIMN