OUR VISION
The Germanic-American Institute is the premier institute for language, authentic culture, and heritage of the German-speaking people. It is a gathering place for people of any age to learn the German language, connect with their heritage, engage in art, food, and cultural traditions, and deepen their understanding of shared global issues.
Message from the Board Chair and Executive Director

Liebe Freunde,

The year 2020 is right around the corner, and with it comes a third generational shift for the Germanic-American Institute. Similar to what the Volksfest Association Board of Directors faced in early 1990s, when the decision was made to transform from a social club to a non-profit institute, we must again ask the question “How will the future generations meaningfully engage with the GAI?”

Millennials and the generations to follow have always lived in a globally connected world and most are much further removed from their German, Swiss, and Austrian heritage. How people communicate has radically changed, how they volunteer has changed, and how they support an organization's mission has changed. We and the Board are undergoing a process of deep reflection and analysis of how the GAI too, must change and adapt to a rapidly changing society.

“How will the future generations meaningfully engage with the GAI?”

Paired with this analysis is the reality of the rising cost to maintain our historic property. We would love to put in an elevator and make the Haus more accessible. We have known for years that the parking lot is in dire need of paving. Those two projects alone total over 2 million dollars, far exceeding our entire annual operating budget. And while the proposals and cost estimates from our architects can be deeply discouraging, we are reminded of those generations before us who overcame far more to build this tremendous legacy.

The GAI was built on a very strong foundation of community, hard work, and generosity. Yes, we have major challenges ahead of us as we continue to restore the Haus and carriage house, and “business as usual” is not an option if we want to be sustainable. But we are confident that those values upon which we were built will successfully carry us into a new era as we continue to grow and flourish.

Mit herzlichen Grüssen,

Nancy Zinter, Board Chair

Jeana Anderson, Executive Director
GAI has language learning programs for almost everyone—from preschoolers immersed in German songs and games at Kinderstube German Immersion Preschool, to teens preparing for the AP test; working adults who need German for business, or travelers wanting to brush up on phrases such as, “Ein Bier, bitte”.

Language Services highlights

• Language programs are taking over the Haus—with creative use of spaces from the Ratskeller to the Ballroom, 2017 brought new programs including Schnupperkurs, Freitag Feierabend, and FallVergnügen.

• South- and west-metro residents are now able to take classes such as German for Travel and German Genealogy through our partnership with Apple Valley and Hopkins community education.

• Language Services hosted several language and culture events: KinoKneipe and Familien Kino—German movies at the GAI, and “An evening with Prof. Weiss—Erich Kästner stellt sich vor.”

• In partnership with GACC Midwest, GAI began an ongoing initiative to bring German education models to the US. Language Services hosted a symposium on the “New Apprenticeship Model” and a well-received industry round table discussion.

“To speak a language is to take on a world, a culture.”

—Frantz Fanon

Programs for Kids
Kinderstube German Immersion Preschool
Summer Camps
Samstagsschule
Familien Kino

Programs for Adults
Summer, Fall, and Spring Classes
Schnupperkurs
Freitag Feierabend
FallVergnügen
KinoKneipe
Community Education
Concerts, workshops, exhibits, and celebrations—from Deutsche Tage to Holiday Open Haus—the GAI offers year-round cultural programming. Savor German "soul food" at the Pork & Kraut dinner, introduce your children or grandchildren to the tradition of St. Nikolaus at Holiday Open Haus, or dance the polka and sip a beer at Deutsche Tage.

**Cultural program highlights**

- We are increasing our reach beyond the familiar surroundings of the Haus, holding St. Paul Oktoberfest and the soon-to-open Goethe-Institut traveling exhibition, *Geniale Dilletanten*, both at Schmidt Artist Lofts.

- Partner organizations help us find new audiences for classes and programs—Balkanicus Institute, Sandbox Theatre, World Without Genocide, and many more.

- In the past fiscal year, GAI has hosted or produced more than 80 events and programs, taking to heart our mission to foster appreciation and understanding of the culture, language, arts, and ongoing history of the German speaking peoples.

“We are very excited to see the GAI continue to grow. We are always greeted warmly and feel very welcome.”

—Walter & Bernadette Kopischke, GAI Legacy Society members
MEMBERS AND VOLUNTEERS
You make the world go round

Welcome, world citizens!
Although German is the largest ancestry group in Minnesota, our members hail from far and wide. As nations become more connected and companies do business around the world, we are reaching out to welcome people of all backgrounds as members and volunteers.

Whether you’re interested in modern German, Austrian, and Swiss culture, food and drink, heritage and traditions, or learning the German language, you are welcome to join our community of global citizens.

GAI has many dedicated volunteers who give 20 to more than 100 hours per year of their time and skills, doing specialized work from Haus maintenance to pitching in with potato peeling for Helga’s potato salad.

2020 and beyond
In the coming years, GAI will face a generational shift that will impact the organization’s “business as usual.” We will face the question of how millennials and the generations to follow connect with the GAI, generations who have always lived in a globally connected world but who are further removed from their German heritage.

Our challenge is to embrace change and continue to grow and flourish as a prominent, internationally recognized German cultural center. We hope to do that with your encouragement and support.

“The Germanic-American Institute was built on a very strong foundation of community, hard work, and generosity.”
—Nancy Zinter, Board Chair
This old Haus
Although the Haus & Grounds committee does excellent work maintaining our historic mansion, there are major projects on the horizon that require input from engineers and architects.

Last spring the GAI Board of Directors approved exploring paving the parking lot. The results showed that an extensive storm water management system would have to be installed, increasing the project price to over $500,000. The next step is to investigate alternatives to improve the lot without paving, keeping “Lake Ebbie” at bay.

Both the Haus and the carriage house are reaching a critical age when major restoration work must be undertaken. The entire sum of the GAI’s reserves could easily be depleted, just to complete the necessary restoration and repairs to the carriage house.

With an (almost) new slate roof over our heads that will last 80 to 100 years, the GAI continues to look for partnerships with preservation specialists and funders. We will also rely heavily on contributions from members as we continue to restore and maintain our home for future generations.

As always, sessions end with lunch and beer!
—Jim Gruetzmann, Haus & Grounds Leader

CHALLENGES AND OPPORTUNITIES
Lake Ebbie and other projects

ANNUAL FUND 2019
Our goal: $60,000

The GAI’s growth cycle points to clear, thirty-year generational shifts. Your financial support is more important than ever as we lay the foundation for the next 30 years. With your support, GAI will continue to grow and flourish as a prominent, internationally recognized German cultural center. Make your donation today!
Alliance Française Mpls/St Paul
American Council on Germany
Ameripride Linen
Black Forest Inn Restaurant
Bremer Bank
Bulach Custom Rock
Barbara Müller, Honorary Consul of the Federal Republic of Germany
Charities Challenge
Clara’s Comfort Food
Consulate General of the Federal Republic of Germany Chicago
Cozen O’Connor
Cultural STAR Program
Das Fenster Magazine
Duluth Children's Museum
Dunn and Semington Printing
Evelyn’s Bunzlau Polish Pottery
Gasthaus Bavarian Hunter
GBU Financial Life
German-American Heritage Foundation
German American Chamber of Commerce of the Midwest, MN Chapter
German Life Magazine
German Specialty Imports
Germanic Genealogy Society
Goethe-Institut Chicago
Guten Tag Haus
Hiway Federal Credit Union
Hohenstein’s, Inc.
International Book Import Service, Inc.
Insty-Prints Edina
Jewish Community Relations Council (JCRC)
Louis F. Hill
Luther Westside Volkswagen
Lyra Baroque Orchestra
Mall of America
mia
Midwest Radio Rentals
Minnesota Orchestra
Minnesota Opera
Minnesota United FC
New Ulm CVB
OktoberfestHaus.com
Panache, LLC
Park Liquor
Paulaner USA
PEAK Packaging, LLC
Pommern Regional Group of MN
Q3 Contracting
Ruhland’s Strudel Haus
Sandbox Theatre
St. Paul’s United Church of Christ
St. Paul Winter Carnival
Spielmannszug Minnesota
Summit Brewing Company
U+B Architecture & Design
University of St. Thomas
Vom Fass
Waldmann Brewery and Wurstery
Walter’s Recycling & Refuse
Winzer Stube Restaurant
World Without Genocide
YouTV
Legacy Society
Legacy gifts ensure our future

Anonymous (6)
Fred Aderhold
Charles Alsip
Eric & Renate Amann
Caroline Amplatz
Fred & Nancy Behr
Christine & Markus Berger
Todd & Laurie Brand
Eberhard & Erné Bulach
 Robert & Monika Burkhead
Thomas & Odilia Conlon
Manfred* & Margie Deutsch
Bill & Marian Eisenmann
Christian Engelbrecht
Katrin Erdmann & Matt Anderson

Andy* & Katharina Fleischhacker
GAI Damenklub
Ron Gerdes & Sue Saunders
Beth & Kent Horsager
Hans & Gisela Karlisch*
Walter & Bernadette Kopischke
Bruce Larson*
Inge Lystad
Michael McGuire
Ruth Ann Moldenhauer
Estate of Pauline Mueller
Michael & Sandy Nollan
Kevin O’Malley & Marcia Steyaert
Frank* & Helga Parnell
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Bob & Barbara Sherman
Allan* & Arlette Siekmeier
Tony & Gayle* Stelter
Ted Taylor*
Robert Voigt
Paul & Helga Wittig
Nancy & Rick Zinter

* Deceased

Heartfelt Thanks!

The Germanic-American Institute’s Legacy Giving Program was established to support the sustainability and long-term impact of the GAI. These dedicated members are a driving force in sustaining the GAI’s growth and development for the future.

With deepest gratitude, we acknowledge the incredible generosity demonstrated by our Legacy Society members. Thank you for ensuring the continued health and vibrancy of the GAI for generations to come!
Thank you, Annual Fund donors, for your support of the GAI mission to foster appreciation and understanding of the culture, language, arts, and ongoing history of the German speaking peoples through public educational and cultural programs.

**Summit Circle ($2,500+)**
Anonymous

**Goethe Society ($1,000-2,499)**
Carol M. Fellner
Kevin O’Malley & Marcia Steyaert
Michael & Kathleen McGuire
Michael & Patricia Rose
Nancy & Rick Zinter
Phil Powell
Todd & Laurie Brand Donor Fund
William Schlichting

**Mozart Society ($500-999)**
Anonymous (2)
Arthur Paulson
Danika Hoffmann and Floyd Olive
Donald Moe
Frederick S. & Cynthia Evans West
Gasthaus Bavarian Hunter
Helga Parnell
Jenneke Oosterhoff & Ron Okenfuss
Jeri Lynn Young & Darrick Jensen
Kara Ries & Johannes Brechtken
Maiken Givot
Marty & Penny Loso
Mike & Julia Costello
Tim Elmshäuser
Vincent & Hilke Martinez
Walter & Bernadette Kopischke

**Schiller Society ($250-499)**
Anonymous (2)
Anthony & Gayle* Stelter
Bernt von Ohlen & Tom Nichol
Beth & Kent Horsager
Bill & Marian Eisenmann
Bob & Debbi Riggs
Bryan & Kim Volk
Darwin Kleeman &
Susanne Pfeffer-Kleeman
Don Stevens
Doug Scheunemann

Drew Smith & Ann Cooper
Eric & Elizabeth Brotten
Evelyn Klein
James Degerstrom
James & Josephine Diedrich
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Robert & Monika Burkhead
Roger & Evelyn Engle
Rolf & Ingrid Muehlenhaus
Susanne Wagner & David Motley
Thomas McCormick

**Brecht Club ($100-249)**
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Anton & Irmgard Martinjako
Arlette Siekmeier, in memory of
Allan Siekmeier
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Bob & Barbara Sherman
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The Reszetar Family
Wilhelm Peter
Winzer Stube Restaurant
Wolfgang Ebert

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Andrew & Lisa Westberg
Angelika Dixon
Antone & Mary Gregory
Arline Satrom, in memory of John Lystad
Axel & Gigi Kornfuehrer
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Elfriede R. Harwart
Erika Neidert - German Specialty Imports
Erin Howlett
Franz Gehring
George Albers
Gerald & Barbara Oppermann
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Gudrun Nordby
Gustav H. Degler & Audrey J. Degler
Hagdis Tschunko
Heike & Donald Hommes
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Vija Treibergs
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William & Sally Baechler

Corporate & Volunteer Matching Gifts
3M Foundation
SeaTec Services LLC
Securian Foundation
Thrive Financial Foundation
US Bank Foundation

If you donated to the 2018 Annual Fund and your name is not included here, please contact the GAI office so we may acknowledge your gift.

* Deceased
Other Donations
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Charles Awe
Nadine Babu
Fredricka Becklund
Herbert & Lynne Benz
David & Diana Betts
Birgit & Bob Blomberg
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Philip Burfeind
John & Heidi Burnis
Coby & John Buursema
Audrey Clasemann
Geralyn Clasemann
Mary Ellen Clasemann
Cindy Coulter
Ursula Couture
Helen Desens
Helen Diehl
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Heike & Jackie Rucker
Myron & Heidi Sass
Arline Satrom
Juliane Schicker
Dirk & Connie Schindel
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Charlotte Schu
Renate Sharp, in honor of Linda DeRoode
Iris Staubs & Ron Steelman
Jörg & Mary Steinbach
Marie-Luise Teigen
Hannelore & Russ Tempelman
Christa Tiefenbacher-Hudson, Tripleink
Sarah & Phillip Tomczik
Darrel Videen
Bryan Volk
Nicholas Wander
Cynthia Werner
Gerry & Barb Wildes
JoAnn Winter
Paul & Helga Wittig
Manfred & Sieglinde Wormuth
Jan & Jon Zeipen
Nancy & Rick Zinter

In Memorium
Sophie Beneke, in memory of Frank Parnell
Diana & David Betts, in memory of Frank Parnell
Diana & David Betts, in memory of Kaiser Bruce Larson
Phyllis & Hugh Breedenbeck, in memory of Frank Parnell
Eberhard & Erne Bulach, in memory of Bill Diehl
Eberhard & Erne Bulach, in memory of Gayle Stelter
Eberhard & Erne Bulach, in memory of Kaiser Bruce Larson
Nancee Carpenter, in memory of Frank Parnell
Mary Ellen Clasemann, in memory of Frank Parnell
Ursula Couture, in memory of Frank Parnell
Anthony & Stephanie de Sam Lazaro, in memory of Kaiser Bruce Larson
Gustav & Audrey Degler, in memory of Frank Parnell
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Carol Fellner, in memory of Frank Parnell
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Katharina Fleischhacker, in memory of Kaiser Bruce Larson
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Inge Laflin, in memory of Frank Parnell
Patrick & Cynthia Lannon, in memory of Frank Parnell
Inge & John Lystad, in memory of Frank Parnell
Karim Magill-Cuerden, in memory of Frank Parnell
Mary & Hugh Markley, in memory of Frank Parnell
Inge & John Lystad, in memory of Frank Parnell
Karin Magill-Cuerden, in memory of Frank Parnell
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Christa Nejezchleba, in memory of Frank Parnell
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Helga Parnell, in memory of Gayle Stelter
Ruby & Roger Pietsch, in memory of Frank Parnell
Nikolas & Nicole Richards, in memory of Kaiser Bruce Larson
Elsie Roepke, in memory of Frank Parnell
Heike & Jackie Rucker, in memory of Frank Parnell
Myron & Heidi Sass, in memory of Frank Parnell
Arline Satrom, in memory of Frank Parnell
Donald & Ursula Schmeling, in memory of Frank Parnell
Sharon Schmidt, in memory of Kaiser Bruce Larson
Marcia Shaw, in memory of Frank Parnell
Ruben & Dorothy Soruco, in memory of Frank Parnell
Jörg & Mary Steinbach, in memory of Frank Parnell
Tony & Gayle Stelter, in memory of Frank Parnell
Marie Luise Teigen, in memory of Frank Parnell
Wischer Family, in memory of Frank Parnell
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Manfred & Linda Wormuth, in memory of Frank Parnell
Rick & Nancy Zinter, in memory of Frank Parnell

Corporate & Volunteer Matching Gifts
3M Foundation
SeaTec Services LLC
Securian Foundation
Thrivent Financial Foundation
U.S. Bank Foundation

Special Thanks
Eberhard Bulach: Parking lot regrade
Dominium – Schmidt Artist Lofts:
  Off-site event space
Phil Gagne: Schmidt Brewery collection
GAI Damenklub: Year-round fundraising
Jim Gruetzmann and Haus & Grounds team
John & Mary Neeser: Plants & gardens
Helga Parnell and the Stammtisch team
Mike & Pat Rose: Plants & gardens
Strege Family: Karneval Tanzparty event support

Deutsche Tage Personal Sponsors
Fred & Nancy Behr
Eric & Elizabeth Brotten
Kelly Convery & Michael Roessle
Davis & Doubet Families
Patrick Gearhart
Glenn Klapperich
Jeff & Judy Koniges
Walter & Bernadette Kopischke
Philip Powell
Hilke & Vincent Riechardt-Martinez
Mike & Pat Rose
Jackie & Robert Sorenson
Mark & Kelly Staller
Nancy & Rick Zinter
Fiscal Year Ending June 2018
Summary of Audited Financial Statements

**Statement of Activities**

<table>
<thead>
<tr>
<th>Year</th>
<th>2018</th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Revenue</td>
<td>$1,419,449</td>
<td>$1,205,708</td>
<td>$965,741</td>
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<tr>
<td>Total Expenses</td>
<td>$1,361,527</td>
<td>$1,080,716</td>
<td>$936,617</td>
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<tr>
<td>Total Net Gain/Loss</td>
<td>$ 57,922</td>
<td>$ 124,992</td>
<td>$ 29,124</td>
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</table>

**Statement of Financial Position**

**Assets**

<table>
<thead>
<tr>
<th>Item</th>
<th>2018</th>
<th>2017</th>
<th>2016</th>
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</thead>
<tbody>
<tr>
<td>Checking/Savings</td>
<td>$ 5,013</td>
<td>($ 1,050)</td>
<td>$ 5,671</td>
</tr>
<tr>
<td>Legacy Giving Funds (3)</td>
<td>$200,706</td>
<td>$106,545</td>
<td>$ 88,087</td>
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<tr>
<td>Endowment Fund</td>
<td>$ 17,139</td>
<td>$ 24,131</td>
<td>$ 24,940</td>
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<td>Endowment Investment Fund</td>
<td>$ 63,220</td>
<td>$ 50,864</td>
<td>$ 39,576</td>
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<tr>
<td>Other Current Assets</td>
<td>$ 14,590</td>
<td>$ 76,471</td>
<td>$ 27,268</td>
</tr>
<tr>
<td>Fixed Assets</td>
<td>$359,787</td>
<td>$353,779</td>
<td>$224,762</td>
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<tr>
<td>Total Assets</td>
<td>$ 660,455</td>
<td>$ 610,740</td>
<td>$ 410,304</td>
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**Liabilities**

<table>
<thead>
<tr>
<th>Item</th>
<th>2018</th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Line of Credit</td>
<td>—</td>
<td>—</td>
<td>—</td>
</tr>
<tr>
<td>Other Current Liabilities</td>
<td>$ 90,389</td>
<td>$ 52,792</td>
<td>$ 54,745</td>
</tr>
<tr>
<td>Deferred Revenue</td>
<td>$103,770</td>
<td>$147,374</td>
<td>$ 89,778</td>
</tr>
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<td>Long Term Liability</td>
<td>$ 17,600</td>
<td>$ 19,800</td>
<td>—</td>
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<tr>
<td>Total Liabilities</td>
<td>$211,759</td>
<td>$219,966</td>
<td>$144,523</td>
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</table>

**Total Equity**

<table>
<thead>
<tr>
<th>Year</th>
<th>2018</th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
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<tr>
<td>Total Equity</td>
<td>$448,696</td>
<td>$390,774</td>
<td>$265,781</td>
</tr>
</tbody>
</table>

The full audited financial statement is available upon request.
Please contact the office to receive a copy: 651.222.7027
GAI Board of Directors 2018

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